

2017  
CONWAY CHAMBER  
OF COMMERCE  
PUBLIC AWARENESS  
AWARD WINNER



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**HGHBA Membership Continues To Grow**  
The Horry Georgetown Home Builders Association has realized a 27% increase from last year in the Association's membership growth. By joining the HGHBA you can benefit from numerous opportunities to network with potential clients at general membership meetings, exciting events, fun committees and more!

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**Legislative Luncheon**  
The Horry-Georgetown Home Builders Association co-sponsored The Myrtle Beach Chamber of Commerc's Legislative Luncheon with the Coastal Carolina Association of Realtors. A panel consisting of seven congressmen and senators answered questions regarding legislative issues that effect communities.

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**HGHBA Student Chapter 2018 – 2019**  
The HGHBA Student Chapter is made up of 19 Junior & Senior students from the Academy of Technology & Academics (ATA) that are enrolled in the Construction Program. Careers In Construction is an on-going effort through our Workforce Development Program to reach the goal of increasing the number of professional construction related employees in the Building Industry for Horry & Georgetown counties.

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**Building Industry Synergy Will Be At The 2019 HGHBA Home Show**  
The Professionals From Building Industry Will Be Handing Out The 2019 January/February Issue To Show Attendees From Booth # 9 Next To The Front Entrance To The 2019 HGHBA Home Show In The Myrtle Beach Convention Center February 8th-10th. Call (843) 945-4452 To Participate In This Issue.

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**2019 HGHBA Calendar Of Events & Recent HGHBA New Member Inductees**  
The schedule of all HGHBA related events for the first four months of 2019. The HGHBA new member inductees from the October 16th & the November 13th luncheon meetings in RIOZ.

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**Preview of the Building Industry Synergy Online Resource Directory**  
Visit [www.BuildingIndustrySynergy.com](http://www.BuildingIndustrySynergy.com) to learn more about the companies shown in this directory available to assist you with your new construction, remodeling or property maintenance project.

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**The Latest Trends In Window Coverings & Treatments**  
Local building contractors, property management companies and many homeowners understand the importance of protecting their property and creating the best 'Curb Appeal' for their home or business. *Building Industry Synergy* reached out to two respected HGHBA members to learn more about the latest trends in the 'Window Covering' industry & what each of their companies have to offer to keep up with these trends.

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**Can Your Business Withstand A Security Threat**  
BBB of Coastal Carolina President & CEO, Dr. John D'Ambrosio examines common issues that arise as a result of not having proper Cyber Security. Cybercrime targets all. Ransomware is a huge problem and cost businesses more than 1 billion in 2016. A recent survey showed that 33 percent of respondents have experienced a ransomware attack.

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**Tungsten Corporation – A Single Source For Design-Build Construction Services**  
Tungsten Corporation is a rarity in the Myrtle Beach area, and the company's combined talents strengthen the corporation and the projects it takes on. As owner David Victoria said, "I feel we're the purest design-build company in town because we're the only ones dually licensed to do general contracting and architecture that I'm aware of. That is our passion design-build. We do a lot of bid work, but what sets us apart is that we have licensed professionals – engineer and architect – that build."

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**Elevators, Accessibility Equipment, Security Systems & Home Automation – Installation Has Become A Standard For Many Contractors, Property Management Companies & Homeowners In Today's Market**  
*Building Industry Synergy* interviewed two highly respected HGHBA members that were able to share their perspective and knowledge on these very important industries.

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**2019 Building Industry Synergy Editorial Calendar**  
The schedule for all 6 issues in 2019, as well as a brief preview of the topics that will be discussed & the space reservation & material submission deadlines for each issue.

The 2019 January/February Issue Will Include Editorial Features On Local Building Supply – Sunroom / Enclosures / Screen Rooms – Site Work / Brick / Concrete / Paving. The Material Close Date For This Issue Will Be Friday January 11th.

**Building Industry Synergy**

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**HGHBA Membership Continues to**

**Grow**



The Horry Georgetown Home Builders Association has realized a 27% increase from last year in the Association's membership growth. As the economy grows stronger more industry competition arises. By joining the HGHBA you can benefit from numerous opportunities to network with potential clients at general membership meetings, exciting events, fun committees and more! Members have seen the value of joining the association as the participation numbers trended up for 20 straight months. Our monthly General Membership meetings are averaging an attendance of 110 people. With 372 Company Memberships that is an excellent average of attendance for our meetings. Overall the association has a net gain of 79 new members for 2018 and a retention rate of 88.1%. Why wouldn't you want to be involved in an association that draws many building industry professionals? If you are not a part of our great association and wish to be contact Dee Nesbit at (843)438-4124 ext. 2 or [Dee.Nesbit@hghba.com](mailto:Dee.Nesbit@hghba.com)

on the cover

Tungsten Corporation President, David Victoria (left), reviews a set of plans with 810 Billiards & Bowling owner, Michael Siniscalchi, in front of the new 810 Billiards & Bowling under construction in Conway on Hwy. 501. Michael said, "With new construction you can't really anticipate what kind of things are going to pop up and cause delays and costs, but Tungsten did a great job managing that and communicating well with me. David addresses everything head on with direct communication." Michael added, "We're a pretty unique model, and David's ability to take a concept and turn it into a functional design was really great. I could just tell him, 'here's how many lanes I want, here's how our business works, and this is what we need to do to operate successfully.' He took that and figured out how to make it happen on our budget. In Conway, we were able to recess the foundation slab when we poured it. The lanes actually sit down into the slab so there are no steps." The Conway 810 center is a boutique indoor/outdoor entertainment destination with full food and bar service.



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