### **COVER STORY**

# **Hudson Builders** Your Home For Your Lifestyle



by Susan Roush



The Taylor residence in Cypress River Plantation in Myrtle Beach, SC.

Jason Repak, President of Hudson Builders, grew up surrounded by family in Myrtle Beach. He said, "In 1986 my grandfather and two uncles started building homes by developing a neighborhood in Socastee, and in subsequent years also developed other businesses." Jason's first foray into the family business was in auto sales and finance while in college. He graduated from Coastal Carolina University (CCU) with a degree in Accounting and Finance, and then took a position with Rolls Royce PLC where he worked in various positions in finance and new facility construction.



The great room in the Taylor residence shown above.

Hudson Builders was building in 2007 when the housing market collapsed. It is a point of family pride that Jason reported, "Everyone got paid - banks - subs, and while it hurt us financially, we didn't take that burden and shift it to others." By 2011 their spec homes and lots had sold and the company was no longer actively building. During that time Jason earned his Master's Degree, and when he and his wife had their first child, they knew it was time to move back to Myrtle Beach to be with extended family.

Jason decided to build his own home in 2012 and that hooked him. He wanted to restart Hudson

Builders and took a year to create the business plan. Since the relaunch, Hudson has doubled their production each year, "It's a good growth trajectory; we're really pleased," Jason said.

Tyran Hudson, Jason's uncle, a licensed builder and one of the founding members of Hudson Builders, is the Lead Superintendent. grandparents handle Jason's accounting, and Jason has become the face of the company while managing sales and marketing, setting strategy and directing implementation. While his position requires a lot of office time, Jason loves working with homeowners.

Hudson Builders concentrates on custom homes and to that end Iason said, "There are a number of things that we do differently that I take great pride in." First, "We only use #2 premium single piece studs. I don't feel the savings is worth the risk of going to finger joint studs." Jason continued, "Another big difference is that we do interior blocking on all walls." This technique cuts the amount of movement in studs, which reduces wall imperfections. "We do that in all of our homes. This is something we really pride ourselves



Jason Repak (right) enjoys meeting with Chris Ianacone, in front of the Ianacone residence in Cypress River Plantation in Myrtle Beach, SC.

standard.'

A third distinction is Hudson Builders' exclusive use of Norbord TallWall<sup>®</sup> sheathing for exterior walls. Jason views this product as structurally superior to other brands of plywood commonly used in the area. It offers a number of advantages, including structural strength, reduced waste, better installation, and gap elimination in shear walls.

The trim work in a Hudson home is a fourth distinction. Jason said, "As



The master bathroom in the Ianacone residence shown above.

on as very few builders do this as a standard, we trim out all of our doors, windows and openings. Cased windows are standard in every single home." Hudson Builders has a loval and talented group of subs who subscribe to the same standards. Jason summed up, "We won't substitute to a lower quality product, because it puts our reputation at risk."

> Being the third-generation builder, continuity of the family business is important to Jason, who is also a licensed builder. Further, "I wholeheartedly believe in community service as a way to invest in the place you live." Jason is the current VP of the Horry-Georgetown Home Builders Association, he is a board member at church, has served on three different boards at CCU and was recently appointed to the CCU Board of Trustees, which required approval from the SC Legislature.

Building Industry Synergy spoke with three area homeowners who selected Hudson Builders to realize their dream homes. For all of them it was their first custom home, and each home reflects different tastes and lifestyles.

Mike and Rose Marie Randazzo chose a lot in Highwood at Prince



The residence of Reggie and Darlene Bell in Highwood @ Prince Creek in Murrells Inlet, SC.

Creek. Rose Marie has a cousin who is building two lots away, and between them they interviewed 8 builders. Rose Marie said, "Jason just stood out to us." Mike added, "I felt the honesty from him and he was upfront." For example, the Randazzos asked about spray foam vs batt insulation. Mike continued, "Jason gave me the real reason why he thought we shouldn't go with foam. He could have just agreed to put it in and charged us more. That's pretty much how the whole build has been going, he's been explaining everything." Rose Marie also liked, "The way he spoke to us compared to other builders." She and Mike wanted a curved staircase and Jason was happy to work with them on that. Other builders discouraged the idea. Throughout the build Rose Marie said, "Jason told us what could be done, rather than what can't be done; always in a positive direction." Their house is a modified Mediterranean style with an Italian-French Country aesthetic. Rose Marie said, "The house is just phenomenal; it's such a beautiful house, it's so elegant looking." Mike, who is the President of the HOA, was on site every day. He noted, "A lot of people get really stressed out from builds, but it hasn't been that stressful. It's been a pleasant experience."



The shower in the master suite inside the residence of Dale and Kathleen Sihrer in Conway, SC.

Dale and Kathleen Sihrer opted to build a home on 2.5 acres in the Conway area. Dale said, "Our idea was central living around the courtyard so it's inside / outside living. We figure we have at least 4 to 6 months of the year to utilize this indoor/outdoor living (a bird cage enclosure keeps bugs out)." Part of the U-shaped house plan included a room large enough for Kathleen's post-retirement quilting business that requires a 12' long arm machine. They found that in many communities, builders had set floor plans with no option to deviate. Dale makes leaded and beveled glass windows, four of which are in their new home, so he needed a workshop.

The Sihrers did their buildingscience research to find products that are energy efficient. Kathleen explained, "We asked for additional insulation value in the main part of the house. We did vinyl siding, but it's insulated with polystyrene and it's just phenomenal how little energy we use because of that." The board & batten siding creates vertical lines, which also makes it easier to wash. The high Rvalue and high-impact value of the siding also appealed to them. Kathleen continued, "We asked for a



The courtyard area with an enclosed pool in the residence of Dale and Kathleen Sihrer in Conway, SC. Dale said, "Our idea was central living around the courtyard so it's inside / outside living. We figure we have at least 4 to 6 months of the year to utilize this indoor/outdoor living.'

Mitsubishi HVAC ducted system, so it's ducted like a regular system but with Mitsubishi air handlers." They were amazing. He was picky about heater. The house has a southern house." exposure to the courtyard. One of Dale's concerns was proper drainage out of the courtyard, which was addressed and has worked out well.

Kathleen said, "Jason was willing to go out of his comfort zone to put in the things we asked for, and I thought that was pretty cool. The house is

The kitchen in the Sihrer residence.



beautiful, more than I dreamed. The people that he hired to do the work also went with a Rheem hybrid water who he allowed to work on the

> Ken and Teressa Skipper are selfdescribed outdoors people and had the opportunity to build their dream contemporary farmhouse in the outskirts of Georgetown County. They met Jason at the HGHBA Spring Home Show of 2019. The Skippers had started with a local house plan designer, but it didn't work out. Teressa said, "This is our first time ever building, so we just needed some more guidance and direction. We had a feel for what we wanted and Jason was able to help us put that to reality and got us in touch with his designer. The designer said, "Well it must be meant to be, of all the designs I do, I just finished this exact design modifying it for another family."" Teressa and Ken have found Jason and Tyran easy to work with. Though there is a lot to love about the house, Teressa has a special delight, "I love my pool house. It has a little cupola on top with a deer weathervane that I found in Pigeon Forge. It's just cute

### **COVER STORY**





Jason Repak (left) visits with homeowner's Dale and Kathleen Sihrer. Kathleen said, "Jason was willing to go out of his comfort zone to put in the things we asked for, and I thought that was pretty cool. The house is beautiful, more than I dreamed. The people that he hired to do the work were amazing. He was picky about who he allowed to work on the house."

The residence of Dale and Kathleen Sihrer in Conway, SC. The Sihrers did their building-science research to find products that are energy efficient. Kathleen explained, "We asked for additional insulation value in the main part of the house. We did vinyl siding, but it's insulated with polystyrene and it's just phenomenal how little energy we use because of that." The board & batten siding creates vertical lines, which also makes it easier to wash. The high R-value and high-impact value of the siding also appealed to them.

as a button." The back part was supposed to be used for storage but Teressa thinks now it's too pretty for that. Perhaps the best testament is that the Skippers recommended Hudson Builders to Ken's cousin, who is now building a home with Hudson Builders in Pawley's Island.









(843) 957-7351 HudsonBuildersSC.com Jason@HudsonBuildersSC.com



## CITIZENS ONE HOME LOANS

## Now Is An Ideal Time To **Buy Or Build A Home**

by Sara Sobota

The COVID-19 pandemic has affected virtually every aspect of our lives, including the housing market. However, as Senior Loan Officer Trippett Boineau of Citizens One Home Loans points out, not all of those impacts are negative, particularly in this area.



resale home industry."

should be minor.

which will help the building industry and the

Boineau said the pandemic had affected lending, as guidelines have tightened, and

greater scrutiny is given to the effects the

virus has had on each particular sector of the

economy. However, the long-term effects

recovery in housing," said Boineau, "because

as COVID evolved, building and real estate

were considered essential services in most

states, including South Carolina. We saw a

"We are probably looking at a V-shaped

"Geographically, the Grand Strand has always been a sought-after

long, and since then, we've seen a very location. said Boineau. "Now, our robust buying and northern neighbors, building market. Folks who typically live in are not sitting on their hands and are looking urban areas with lots at houses both as a safe of close contact, may want to move south investment and a place to warmer climates and more open spaces. As normalcy returns, we'll see a greater influx of buyers to our area,

where a lot more time, business and personal, will be spent in the future.'

dip in early April of

contracts and activity,

but that dip did not last

The influx of buyers will reflect a post-COVID reality that includes less airplane travel and more road trips.

"We are a perfect drive-in community for the majority of the East Coast population, and I think people will elect to drive longer distances rather than to fly," said Boineau. "I also think you're going to see RV sales pick up and boat sales pick up -- those are some ancillary things that will happen given the new normal. Another winner in this market is going to be lower-cost, non-metro areas,



Coastal-Luxe.com

(843) 946-6644

## Sometimes the home you want doesn't exist. You have to build it.

At Citizens One we offer construction-to-permanent loans that help you build the home that's right for you.

- A single loan closing saves both time and money • Fixed or adjustable rate mortgage available on
- permanent loans · Lock in your permanent rate before you build
- · Enjoy up to 12 months of interest-only financing during construction

If you have a question about home financing, call Trippett Boineau today.



Trippett Boineau, Jr. NMLS ID# 414566 843-450-8903 trippett.boineau@citizensone.com

#### **器 Citizens One**

Mortgages are offered and originated by Citizens Bank, N.A. Citizens One and Citizens One Home Loans are brand names of Citizens Bank, N.A. (NMLS ID# 433960) All loans are subject to approval 

which positions us well going forward."

Boineau recommends that builders consider home buyers' revised needs, which were evident while being quarantined in their homes.

"When you're talking to people who want to build, you're probably going to be discussing larger homes," said Boineau. "Many families have one or both partners working from home, so they'll want their own

(Continued on page 30)

Sales@Coastal-Luxe.com