Local In House Manufacturing Of Interior / **Exterior Doors & Turnkey Solutions**

"Builders FirstSource (BFS) is the only true all-around building supply company in this market that has their own manufacturing capability to build interior and exterior doors," said Jason Marion (Grand Strand Market Sales



Iason Marion with Builders First Source

"So, yes, we stock components to build these doors and condense normally problematic lead times. At BFS, we are able to control the manufacturing process, conflict resolution and product defect on a more intimate level than having to rely on a third party to do that.

It's an advantage for sure. We still run into challenges, but for the most part, we're able to take care of everybody's needs in a reasonable time frame by controlling that manufacturing process."

PALMETTO .

customers.

In new home construction, which is about 98 percent of BFS's business, doors are getting bigger and offering a larger



window to the world. There has been a tendency toward larger doors - 8-foot-tall interior and exterior doors have become

> common place. Large, sliding patio doors on the exterior have become increasingly popular. More builders and homeowners requesting big, stacking units like you might see in south Florida or the West

doors can be 3 and 4 and 5 panels or more wide, and all open up and stack on top of each other to give you a vast



"It's our ability to offer value-add-type services and products that makes a difference," said Marion. "We're able to bundle up turnkey solutions for builders and other customers by offering many packages that we can install. We offer those services for lumber framing, windows, and the doors we build. There are a lot of things we can do from a turnkey perspective that make us a onestop shop. SEE THE BACK COVER OF THIS ISSUE FOR MORE INFORMATION ON BUILDERS

They provide installed interior doors and trim, windows and exterior doors, and turnkey framing for many of their

opening to the outside.



FIRSTSOURCE. For further information call (843) coast. These sliding patio 347-7866 or visit Bldr.com.



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