## Thompson House Real Estate – Development – Construction



Eric & Deanna Coffey reviewing the plans of the Sydell home under construction in DeBordieu. While the home was under construction, Ron Sydell had the following comments to say about his experience working with Thompson House. "Everything's been going really well with great communication, and we've never built a house before. They were always on top of things and transparent. We're extremely happy, considering everything that's going on in the country, with supply chain issues. And we haven't had any."

This is the house that the Coffeys built. Thompson House, co-owned by the husband-

and-wife team of Eric and Deanna Coffey, is a custom home building company that has been



by Ashley Daniels

It's a company built on a commitment to superior design and quality craftsmanship that's reflected in any of their new builds throughout coastal North and South Carolina.

exceeding clients' expectations since 2017.

"It's a collaborative process with our clients," says Eric. "A truly custom home means that our clients can have exactly what it is that they want. They're not limited to certain selections or certain floor plans and everything that comes with it. A lot of times, they make changes throughout the process, so we believe our job is to adapt to an ever-changing landscape."

Eric summarizes what they do as "being in the construction and real estate business," but it's so much more than that. He, for example, has been a licensed general contractor and realtor in North and South Carolina since 1985, starting in Greensboro, North Carolina, continuing to Wilmington, North Carolina and now Murrells Inlet, South Carolina with hundreds of homes built

along the way over the years, including two Coastal Living Magazine Idea Homes and being honored with three Best in American Living Awards. He also has a degree in Business Administration.

"I started working at an architectural firm before and through college," says Eric, "and I eventually realized I identified more with the firm's clients than I did the folks I worked with. I did not want to sit behind a desk as a draftsman for the rest of my life, so I obtained a degree in business and

went to work for a real estate development and construction company in Greensboro."

Deanna, a native of Gastonia, North Carolina, is also a licensed realtor in North and South Carolina, and recently went back to college to earn her Construction Project Management degree. Deanna is more involved on the real estate side of the business than

Eric, but both of them being engaged in the real estate side of the business is an advantage, as they work with their clients to secure a suitable lot or offer critical insight into buildability or potential resale issues. Deanna's passion is helping clients, whether it's finding a new property or selecting finishes for a home being built. She loves being their advocate.

"Oftentimes, we meet with a client early on in the construction process, so we can locate a suitable lot for them and initially work as their realtor," says Eric. "About 80 percent of the time, we actually guide our clients through the entire design process, versus being handed a complete set of plans to build. We might find a plan we can alter or work with an architect to

create a completely unique home plan for our client. Once plans are complete, we take the design through the remaining steps of structural engineering, ARB review and permitting."

The name Thompson House is taken from Deanna's maiden name and Eric's Grandfather Thompson, who spent his career as a carpenter. The firm specializes in building luxury custom homes in some of the most premiere neighborhoods from Brunswick County, North



The Vadini home in Prince George.



The custom kitchen in the Vadini home seen above.

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The rear view of the Vadini home in Prince George. This home features a custom screen porch and a pergola over the patio.

the north and DeBordieu in for sale. They manage the design, Georgetown to the south.

The Coffeys say they are of the necessary "passionate about the design, submissions to the quality, efficiency, and long-term livability" of every home they build Board. in any neighborhood.

"I think the time we take with their wealth our clients really sets us apart in experience, they will this industry," says Eric. "We're hands-on every day, both of us. toward their ultimate And during the end of the process, we [specifically Deanna] will be in whether that's an the house all day, every day with all aging in place design, of our subcontractors as they are finishing up. We'll take the hurricane fortified or customers through their selection process, picking out tile and paint home for retired colors, ordering the cabinets, couples or growing ordering their light fixtures or helping them pick out plumbing detailed fixtures."

The Coffeys are known to guide amenities. their clients through the entire options could include process to make it all as stressless a wine storage area, and seamless as possible. It begins gourmet kitchen with even before the actual an oversized island or

Carolina, to Charleston, such as knowledge and insight into the DeBordieu. the gated communities of St. local real estate market, including James Plantation in Southport to the search for available lots architectural details, the good work

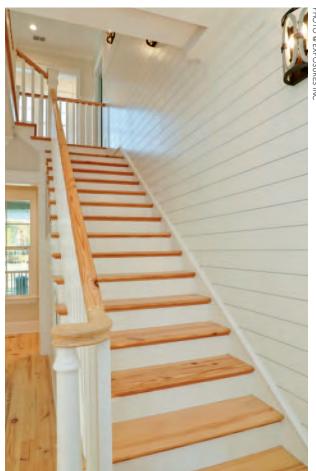
> engineering and all Architectural Review

And, because of of together guide clients goal under one roof, eco-friendly home, just an overall dream families laden with design elements or high-end These

theatre, outdoor kitchen, luxe shower room, a floorto-ceiling fireplace, custom built-in shelves, floor primary bedroom, game room and

Catherine and Dennis Slattery are more than satisfied with their customized choices for their home. Past clients, they partnered with Thompson House in 2018 build their first custom new home: one in a cul-de-sac within the exclusive oceanfront neighborhood

"I really think that the done here and the carpenters that



construction, through Deanna's wet bar, home The custom heart pine staircase in the Vadini home seen above.



The kitchen in the Slattery home in DeBordieu featuring custom cabinetry.



The living area in the Slattery home featuring custom stairs completed by Southern Staircase.

Eric used did a beautiful job," says Catherine. "Dennis wanted a real statement kind staircase, and I think it's really lovely. Then there are the pillars, the recessed ceilings, the wall, feature cabinetry ... that's what people comment on. And during the process, I was always asked my opinion on things, like windows and trusses and hardware and plumbing."

That's what the Coffeys pride themselves on, outside of the quality workmanship, efficiency, and budget elements of the process –

the customer service and clients. relationships they build with their



Deanna Coffey (right) enjoys spending time with Catherine Slattery (left) on the rear screen porch of the Slattery residence in DeBordieu. "We just clicked with Eric and Deanna. We liked what he told us about his time experience and he was just down to earth ... always extremely helpful and accommodating and wanted us to be happy. We had never done a totally custom house before, so it was a little bit scary, but both he and Deanna were terrific," says Catherine.

Deanna," continues Catherine. "We liked what he told us about his experience and he was just down to earth ... always extremely helpful and wanted us to be happy. terrific."

the Slatterys actually recommended followed the Slatterys' lead to use the County company for their new custom home in DeBordieu, too.

Ron Sydell is one of those folks. "We just clicked with Eric and His new home in DeBordieu was under construction and about 70 percent done at press time - and had been working with Thompson House during the process from his home that was more than three hours away.

> "Everything's been going really accommodating and well with great communication, and we've never built a house We had never done a before," says Sydell. "They were totally custom house always on top of things and before, so it was a little transparent. We're extremely bit scary, but both he happy, considering everything and Deanna were that's going on in the country, with supply chain issues. And we So much so, that haven't had any."

> As members of the Horry Georgetown Home Builders Thompson House as a Association, Thompson House builder to friends. also has a membership with the Other folks have Coastal Carolinas Association of REALTORS® and the Brunswick Association REALTORS®, with Deanna participating on a number of committees.



The custom vanity inside the master bathroom in the Slattery



The Hudgins residence in DeBordieu features a customized Mother-In-Law suite above the garage.



The kitchen inside the Moran residence in DeBordieu features custom cabinets completed by Holt Custom Cabinetry.

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## **COVER STORY**



The front exterior of the Moran residence in DeBordieu

The Coffeys have also worked in the tiny house industry, which is a unique and expanding segment of the vacation home market.

"We're always trying to look for for a product like that." new and exciting opportunities," vacation home market that we can do in tandem with our custom home business because the homes business with them and Kent, come to us virtually complete. currently a student at the These tiny houses are around 400 University of South Carolina, has

square feet but seem to 'live' much larger. We get phone calls about it all the time, but it's been a bit difficult to locate property zoned

Also a possibility for the future says Eric. "This is a segment of the is keeping Thompson House in the

shown interest in the development side of the real estate and construction industry.

"We're all about getting the family involved," says Deanna. "When Kent comes home from school, he works with us. He's very family. Their son, Alexander, interested in the industry, but we'll recently began working in the see how it works out! You never



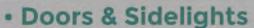


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