

There's a new player in the area building market.

**The Building Center**, which has been providing quality building products for 47 years,

importance of building customer relationships.

"Our professional sales people are a key benefit, and our customer service is excellent," said Sexton. "We become consultative partners with our customers."

The Building Center opened with a focus on trusses, from design through

manufacturing and delivery, and will gradually roll out other divisions. The company offers estimates and delivery on all products and services.

"We opened this branch with



Division manager, Tal Sexton.

our truss plant first, so we build roof and floor trusses for any type of home," said Sexton. "Our designers on staff in our Pineville office and working in remote locations design trusses. They send that design to this branch or one of our two other truss facilities, and we build them."



The Building Center is very proud of the professional sales staff they have assembled to handle all of your building supply needs in this market.

The Building Center works with builders of both custom homes and planned communities.

As the company adds manufacturing equipment and staff, it will gradually expand its offerings.

"We're taking it a step at a time," said Sexton. "The truss division is up and running, and we have lumber and building materials on site, so we could start shipping framing packages immediately."

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We have purchased a door machine so we can manufacture



interior and exterior doors – that's about 6 months out, and after that, we'll add a custom millwork shop. Down the road, we'll be stocking and delivering sheet rock. By the end of this year, we will be a full-service lumber and building materials yard."

The Building Center currently employs 22 people and expects to expand that number to 200 by the end of 2026.

Now that they're here in the area, company leaders plan to put down roots and stay.

"Our owners, Ed and Skip Norris, CEO and president, are local," said Sexton. "Skip has a house in Georgetown."

Sexton, who has lived in the area for eight months, looks forward to becoming part of the area's fabric.

We've fallen in love with the people here," said Sexton. "We love the area, and we're looking



forward to growing this business, becoming a partner with builders here, and becoming part of the community."

**PLEASE REFER TO THE INSIDE FRONT COVER OF THIS ISSUE FOR FURTHER INFORMATION ON THE BUILDING CENTER**



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